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QUESTIONS AND ANSWERS WITH MNEMONICS

### What are the factors affecting demand?

### PRODUCING PAPER IS SO INCREDIBLY PAINFUL

- Price
- Preferences
- Income available
- Price of <u>Substitute/Complementary Goods</u>
- Interest rates
- Population

### What are the factors affecting supply?

### PEOPLE CAN GET BRAIN TUMOR

- Prices of other goods/service
- <u>C</u>ost of factors of production
- Global factors
- <u>B</u>usiness optimism
- <u>T</u>echnology advancement

### What are the factors affecting PEd?

### **SPIN**

- Number of <u>Substitutes</u>
- Period of time
- Proportion of Income spent
- <u>N</u>ecessity of product

### What are the factors affecting PEs?

### SOME ANIMALS FEATURE SMALL TALONS

- <u>Supply</u> available to meet demand
- Availability of resources
- <u>F</u>actor substitution availability
- <u>Spare production capacity availability</u>
- <u>T</u>ime

### How do markets fail?

### HUMANS USUALLY ENCOUNTER MANY POISONOUS PESTS

- <u>H</u>armful goods may be produced (e.g. drugs)
- <u>U</u>nemployment may become capital intensive
- <u>E</u>nvironmental damages
- Monopolies dominate price
- Only Profitable goods produced
- Public goods not provided

# What are the advantages of a market system?

### INCORRECT SUBSTITUTION CAN CAUSE ERRORS

- Incentive to produce goods consumers want (based solely on consumer demand)
- Incentive to acquire new **S**kills
- Encourages producers to Conserve resources
- Competition makes business more effective
- <u>E</u>conomic freedom

### What are the functions of money?

### **SUMS**

- Store of value
- <u>U</u>nit of account
- Medium of exchange
- <u>S</u>tandard for deferred payment

# What are the characteristics of good money?

### **PADSS**

- Portability
- <u>A</u>cceptability
- <u>D</u>ivisibility
- <u>S</u>carcity
- <u>S</u>tability

# What are the types of lending from commercial banks?

### LOUSY OLYMPIANS CREATED MONSTERS

- <u>L</u>oans
- Overdraft
- Credit cards
- Mortgages

### What are the functions of the central bank?

### LEOPARD PATTERNED SUITCASES SHOULD BE MUTILATED

- <u>L</u>ender of last resort
- Printing notes and minting coins
- <u>Setting interest rates</u>
- <u>S</u>upervising monetary policy
- Banker for commercial banks and government
- Manage international financial system

### What are the functions of trade unions?

### NEGLECTING DEVELOPMENT IS COMMON IN DICTATORS

- Negotiating wages and other non-wage benefits
- <u>D</u>efending employee rights and jobs
- Improve pay and other benefits
- Improving working <u>C</u>onditions
- Increase worker participation in business decisions
- <u>D</u>evelop skills of union members

### What are the types of trade unions?

### CING

- <u>C</u>raft unions
- Industrial unions
- Non-manual unions/Professional unions
- General unions

### What are the different industrial actions?

### **ONLY WORKERS GET SALARIES**

- Overtime ban
- Work to rule
- Go slow
- <u>S</u>trike

### What are the advantages of trade unions?

### MY BROTHER KILLS INSECTS

- <u>M</u>aintain employment/enhance job security
- Bring about minimum working standard
- Keep pay higher
- Improvement in health and society

## What are the disadvantages of trade unions?

### WHO WANTS FREE LAMPS?

- <u>W</u>orkers made redundant
- Workers will need to pay union membership fees
- Fashions change very quickly
- <u>L</u>ack of flexibility in working practices

### How can you measure a firms size?

### **OMAN**

- Organization
- Market share
- Amount of capital employed
- <u>N</u>umber of employees

### What are the economies of scale?

### FILL THE REMAINING MUGS

- <u>F</u>inancial economies
- Technical economies
- Risk-bearing economies
- Marketing economies

### What are the diseconomies of scale?

### MAL

- Management diseconomies
- Agglomeration diseconomies
- <u>L</u>abor diseconomies

# Why do firms compete?

### MANY ACTORS INVEST IN STOCKS

- Maximize profits
- Achieve product superiority
- Increase number of customers
- <u>I</u>ncrease sales revenue
- Expand Share of total market sales

# What are the disadvantages of monopolies and oligopolies?

### COMPUTER SOMETIMES HAVE LOW RAM

- Offer less Consumer choice
- <u>Supply less and charge higher prices</u>
- <u>H</u>igher production costs
- <u>L</u>ower quality products
- Restrict competition using barrier

# What are the pricing strategies?

### PLEASE EXCLAIM MY PUBLIC PRESENCE

- Penetration pricing
- <u>E</u>xpansion pricing
- Market skimming
- Price leadership
- Predatory pricing

# What are the natural barriers to entry?

#### LACE

- <u>L</u>arge customer base
- Advance product or patented processes
- Costs saving from large scale production
- <u>Equipment</u> can't afford

# What are the artificial barriers to entry?

### **PSR**

- Predatory pricing strategies used
- Preventing <u>suppliers</u> from selling materials
- Forcing retailers to stock only their products

# What is the competition policy?

### Bring First Person Shooter

- <u>F</u>ines on firms who abuse power
- <u>F</u>orcing oligopolies and monopolies to break up
- <u>Setting maximum price levels</u>
- Public ownership of monopolies

# What is the role of the government in an economy as a producer?

### POLITE STUDENTS CAPTURE SUCCESSES

- Produce essential goods and services
- <u>Supply merit goods</u>
- <u>Supply public goods</u>
- <u>C</u>ontrol monopolies

# What are the main macroeconomic objectives?

### LAZY HOMEOWNERS EAT BURGERS

- <u>L</u>ow and stable rate of inflation
- <u>H</u>igh and stable level of employment
- Encourage economic growth
- Encourage trade and secure favorable balance of international transactions

# What are the supply side policies?

### EVERY COMPANY SHOULD DELIVER FREE TASTY LUNCHES

- <u>E</u>ducation and training
- <u>C</u>ompetition policy
- <u>S</u>ubsidies/grants
- <u>D</u>eregulation
- Free trade agreement
- <u>T</u>ax incentives subsidies
- <u>L</u>abor market regulations

# What are the reasons to tax?

### ROWDY DUCKS DRIVE FERRARIS

- Redistribute income from rich to poor
- <u>D</u>iscourage certain activities
- <u>D</u>iscourage import of goods
- <u>F</u>inance public expenditure

## **Direct taxes**

### POOR PEOPLE CAN'T CONSUME TEA

- Personal income tax
- Payroll taxes
- Corporation taxes
- <u>Capital games tax</u>
- Transfer tax

# **Indirect tax**

### TEACHERS ARE USUALLY ECCENTRIC

- Ad valorem taxes
- Tariffs
- <u>E</u>xcise duty
- <u>U</u>ser charges

# What are the advantages of regulations?

#### **BAIL**

- Balance between interest of firms and consumers
- Allows government to regulate firms
- Improve efficiency and redistribute income
- Limit affect of externalities

# What are the reasons to subsidies?

#### PEEP

- Provide support for industries in decline
- <u>E</u>ncourage production of goods of natural importance
- Encourage development of new products and industries
- Protect domestic industries against foreign competition

# Why were companies nationalized in the past?

### MILLIONAIRES FUND CORRUPT POLITICIANS

- Maintain a public service
- <u>F</u>or safety
- <u>C</u>ontrol monopolies
- Protect employment

# How can public sector firms be privatized?

### JOURNALISTS CAN REVEAL SECRETS

- Joint ventures with private firms
- <u>C</u>ontracting out
- Removing barriers to competition
- Sale of public sector assets

What are the personal and economic consequences of inflation?

### **RC-BIRD**

- Reduces purchasing power
- <u>C</u>auses unemployment
- <u>B</u>oosts tax revenues
- <u>Increases government spending</u>
- Reduces real value of loans and savings
- <u>D</u>ecrease in company profits

# How does deflation take place?

#### FFEET

- <u>Firms make less revenues</u>
- <u>F</u>irms produce less as less demanded
- <u>E</u>mployers hire few workers
- <u>E</u>xpectation of prices to fall, people stop spending
- <u>T</u>hings become cheaper

# What are the consequences of deflation?

### F-BIRD

- <u>Firms make less profit</u>
- <u>B</u>ankruptcy
- Incomes fall in households
- Reduce workforce
- Deep recession

# What are the different types of unemployment?

## **CAR SECURITY FEATURES SENSORS**

- <u>C</u>yclical
- <u>S</u>tructural
- <u>F</u>rictional
- <u>S</u>easonal

# What are the personal costs of unemployment?

### LDD

- Loss of income
- <u>D</u>eskill of unemployment
- Depressed and ill; strain on family

# What are the economic costs of unemployment?

### **FTW**

- <u>F</u>ewer goods and services produced
- <u>T</u>ax revenues lower
- <u>W</u>elfare payments rise

# What are the policies to alleviate poverty?

### FT FRED

- <u>F</u>ood aid
- <u>T</u>echnological aid
- <u>F</u>inancial aid
- Removing barriers to overseas trade
- Economic advice
- <u>D</u>ebt relief